

JAMES H. HUNT

Feb. 2005 – Present Managing Partner, “The MITA Group”

Founder and Managing Partner, MITA Group is a public affairs and business strategy consultancy based in Washington, DC.

Practice at MITA focuses on M&A strategy; technology assessment; assisting foreign technology companies with intelligence and DoD market penetration and compliance.

Active Angel Investor:

Present Investment Affiliations

- **Active Angel Investors “Angel of the Year” (2008)**
- **D’ArchAngels, Founder**
- **Irish Angels, Member**
- **Seriphim Funds, Advisory Board**
- **Edison Venture Fund, Advisor**

Present Boards and Other Affiliations

- **4DCo, Inc.** Family private investment company
- **Civilian Research & Development Foundation.** Advisory Board
- **Interfolio** Educational software
- **iMove, Inc.** Security sensor and imaging software
- **Information Security Corporation.** Chicago based data encryption & PKI software.
- **MITA Group, Incorporated.** Washington based consultancy.
- **Notre Dame Department of Engineering Advisory Council.**
- **Sensics** Baltimore based simulation hardware/software company
- **VideoNext** Sensor management software

2003-2008 Founder & Chairman, NQ Wireless

NQ Wireless architected and built a high bandwidth, wireless, local loop telecommunications system in Baghdad, Iraq. Carried data and voice traffic for a number of public and private customers in Iraq, including the United Nations, the U.S. Army, Australian coalition forces, and a number of local area contractors. Profitably executed the business in difficult Environment. Sold company in 2008 to local Iraqi businessmen.

2002 – Feb. 2005 President of Cap Gemini Technologies, LLC (dba “CapTech”) (Wholly owned subsidiary of Cap Gemini Ernst & Young).

Moved executive team and approximately 40 staff from EYT to Cap Gemini in August of 2002. Hired to build product resale and physical system integration services for Cap Gemini in North America. In less than three years of operation delivered profit of seven times the purchase price to Capgemini.

1996 – 2002 Founder, President and CEO, Ernst & Young Technologies (EYT).

EYT represented the physical system integration arm for initially Ernst & Young engagements in North America and then for Cap Gemini Ernst & Young (after the Capgemini acquisition of E&Y Consulting). Also build a software application solution provider to support Ernst & Young (E&Y) audit clients. Created the vision for EYT and sold the concept to global management of E&Y in 1996. Executive in charge of full EYT P&L. Founded with only \$500,000 in equity investment, EYT was self-sufficient and profitable within nine months while still making significant investments for growth.

By fourth full year of operation, EYT produced over \$85 million in profitable sales and employed over 220 people worldwide. EYT was 4th on the Inc Magazine (October 30, 2001 issue) listing of “America’s Fastest-Growing Private Companies”.

In late 2000, finalized the sale of EYT to two prestigious investment banking concerns: "Charterhouse Group" and "Softbank". New owners invested over \$50 million to expand EYT's proprietary "palletized solution" offerings.

EYT ranked 7th in the "Smart Partner Magazine" (November '99 issue) of the 50 most innovative companies in the e-business revolution.

1994- 1996 Managing Director, Global System Integration, Price Waterhouse.

Hired to build complete hardware and software delivery and system integration company with international scope. Established complete sales and operational methodology for "Price Waterhouse Reseller, Incorporated" and build foundation of what at the time of the sale to IBM was a \$250 million company.

1992- 1994 Consultant.

Consulted to many high technology companies focusing on acquisitions, sales and marketing strategy, and management approaches. Clients included software product companies, system integrators, and commercial and government professional services firms.

1981 – 1992 Founder, CEO, and President of BDS, Incorporated.

Founded a computer networking and UNIX client server focused federal system integration company, "BDS, Incorporated". One of the first computer systems firms focusing on UNIX and Novell technologies in the federal marketplace. Began with an investment from family and friends of approximately \$250,000 in 1981. Three venture funds: CEO Ventures, Edison Venture Fund and NEPA Management (now MidAtlantic Venture) invested in BDS in 1986 – one of the first high technology venture investments in the Mid-Atlantic region. Grew sales from \$125,000 in the first year to approximately \$85 million in 1992, the year BDS was acquired by BTG, Incorporated, a Virginia software developer and federal system integrator.

Spent last year (1992) as a corporate officer with BTG and was only other employee besides the BTG chairman represented on the company board of directors. Assisted with successful public offering preparation, corporate relations and other executive duties.

1975 – 1982 Employed by the US Government.

Education: BS, Photographic Science, Rochester Institute of Technology, 1974
BA, Marketing, University of Notre Dame, 1973

**Adjunct Professor: Entrepreneurship Track Courses, Georgetown University
McDonough School of Business MBA program**

Served as "Director of Entrepreneurship" at the McDonough School for two years. Created syllabi for four courses: "**Entrepreneurship – Building a Business Plan**"; "**Implementing the Plan**" – course designed to education young executives on the realities of running their business in the first year of operation: "**Small Business Clinic**" – short term, tactical assignments to work on a business problem for infant businesses and not-for-profits; and "**Executive 'Shadow' Course**" – practicum matching students one-on-one with entrepreneurial executives and angel investors for a structured seven week executive learning experience. Have taught all of these courses at times over the past seven years.

Personal Data: Married with four daughters
Good health